



The Corporation of the District of Saanich

Memo

To: Mayor and Council
From: Harley Machielse, Director of Engineering
Date: December 06, 2024
Subject: RFQ 24-203 Rental/Lease of Refuse Truck(s)

RECOMMENDATION

That Council approve the award, and change orders within budget, of **RFQ 24-203 Rental/Lease of Refuse Truck(s)** to Big Truck Rental (BTR Heavy Rental Partners Canada Ltd.).

PURPOSE

The purpose of this report is to request approval to award **RFQ 24-203 Rental/Lease of Refuse Truck(s)** to Big Truck Rental (BTR Heavy Rental Partners Canada Ltd.) for a 24-month rent-to-purchase term of a refuse truck.

DISCUSSION

A Request for Quotation was issued seeking qualified respondents to submit a variety of available and suitable refuse truck rental options for consideration to replace damaged units and to create redundancy in the District's aging fleet of refuse trucks while its Refuse Truck Replacement Strategy is underway.

Responses were received from the following suppliers:

- Amtruck
- Big Truck rental
- Fort Fabrication and Welding
- Vimar Equipment

Submissions were evaluated on delivery time, price, suitability of item offered, age, mileage, condition, and service and maintenance options.

The submission proposed by Big Truck Rental provides the best value to the District providing the best combination of the requirements.

FINANCIAL IMPLICATIONS

Funding of \$259,000 for the 24-month rent-to-purchase term is available through the Fleet Reserve Fund. If the purchase option is exercised at the end of the 24-month rental period, the total cost of the award will exceed the \$500k threshold.

Prepared by Harley Machielse, Director of Engineering

Approved by Paul Arslan, Director of Finance

/LP

CHIEF ADMINISTRATIVE OFFICER'S COMMENTS:

I endorse the recommendation from the Director of Engineering.

Brent Reems, Chief Administrative Officer